

Release Date: July 22, 2019

 Butler
 Hamilton

 Clermont
 Montgomery

 Clinton
 Preble

 Fayette
 Ross

 Franklin
 Warren

 and surrounding counties

OH DAYTON CINCINNET

LCNB Corp. • P.O. Box 59 • 2 N. Broadway • Lebanon, Ohio 45036 • (800) 344-2265 • www.LCNB.com

Second Quarter 2019 CUSIP 50181P100 NASDAQ: LCNB

LCNB CORP. REPORTS FINANCIAL RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2019

LEBANON, Ohio--LCNB Corp. ("LCNB") (NASDAQ: LCNB) today announced net income of \$4,728,000 (total basic and diluted earnings per share of \$0.36) and \$9,355,000 (total basic and diluted earnings per share of \$0.71) for the three and six months ended June 30, 2019, respectively. This compares to net income of \$2,738,000 (total basic and diluted earnings per share of \$0.25) and \$5,451,000 (total basic and diluted earnings per share of \$0.25) and \$5,451,000 (total basic and diluted earnings per share of \$0.25) and \$5,451,000 (total basic and diluted earnings per share of \$0.25) and \$5,451,000 (total basic and diluted earnings per share of \$0.25) and \$5,451,000 (total basic and diluted earnings per share of \$0.52) for the same three and six month periods in 2018.

Commenting on the financial results, LCNB Chief Executive Officer Eric Meilstrup said, "We are pleased to report strong earnings for the three and six months ended June 30, 2019. Net income for the first half of 2019 was \$3,904,000 greater than the first half of 2018, fueled by a \$5,425,000 increase in net interest income that resulted primarily from a \$70.7 million increase in our net loan portfolio, from \$1.155 billion at June 30, 2018 to \$1.226 billion at June 30, 2019. Our return on average assets for the first half of 2019 was 1.15% and our return on average equity was 8.47%. Additionally, positive earnings growth allowed for increased shareholder dividends, from \$0.32 per share for the first half of 2018 to \$0.34 per share for the same period in 2019. LCNB remains committed to enhancing shareholder value. In addition to increased earnings and dividends, LCNB commenced a new share repurchase program during the second quarter 2019 that authorizes the repurchase of up to 500,000 shares of our outstanding common stock. Under this new program, we repurchased 342,085 shares during the second quarter."

Net interest income for the three and six months ended June 30, 2019 was, respectively, \$2,222,000 and \$5,425,000 greater than the comparable periods in 2018, primarily due to growth in the average balance of LCNB's loan portfolio, partially offset by a decrease in average investment securities and increases in average deposits and long-term borrowings. Also offsetting the positive effect on net interest income from growth in the loan portfolio was a market-driven increase in average rates paid on deposits. Loans, deposits, and long-term borrowings obtained through the merger with Columbus First Bancorp ("CFB") on May 31, 2018 were a considerable component of the growth in the average balance of LCNB's loan portfolio and the increases in the average balances of deposits and long-term borrowings.

The provision for loan losses for the three and six months ended June 30, 2019 was, respectively, \$170,000 and \$354,000 less than the comparable periods in 2018. Non-accrual loans and loans past due 90 days or more and still accruing interest decreased \$114,000, from \$3,100,000 or 0.26% of total loans at December 31, 2018 to \$2,986,000 or 0.24% of total loans at June 30, 2019.

Non-interest income for the three and six months ended June 30, 2019 was, respectively, \$207,000 and \$343,000 greater than the comparable periods in 2018, primarily due to increases in fiduciary income and service charges and fees on deposit accounts. Market-driven increases in the fair value of equity security investments contributed to the increase in other operating income for the six-month period, but the effect on the three-month period was negligible.

Non-interest expense for the three and six months ended June 30, 2019 was, respectively, \$122,000 and \$1,273,000 greater than the comparable periods in 2018, primarily due to increases in salaries and employee benefits, state financial institutions tax, marketing, amortization of intangibles, contracted services expenses and other real estate owned expenses. Salaries and employee benefits increased primarily due to salary and wage increases and newly hired employees, including CFB employees retained. State financial institutions tax expense increased due to a larger capital base (Ohio financial institutions tax is based on capital, not income), largely caused by stock issued to CFB stockholders as merger consideration. Marketing expense increased primarily due to promotion costs for new checking products introduced in 2018, increased marketing activities in the Columbus area, and expanded use of broadcast and digital media. Amortization of intangibles increased due to an impairment charge recognized during the second quarter 2019. A decrease in merger related expenses and the absence of an impairment charge recognized on one of LCNB's office buildings during the second quarter 2018 partially offset these increases.

LCNB Corp. is a financial holding company headquartered in Lebanon, Ohio. Through its subsidiary, LCNB National Bank (the "Bank"), it serves customers and communities in Southwest and South Central Ohio. A financial institution with a long tradition for building strong relationships with customers and communities, the Bank offers convenient banking locations in Butler, Clermont, Clinton, Fayette, Franklin, Hamilton, Montgomery, Preble, Ross, and Warren Counties, Ohio. The Bank continually strives to exceed customer expectations and provides an array of services for all personal and business banking needs including checking, savings, online banking, personal lending, business lending, agricultural lending, business support, deposit and treasury, investment services, trust and IRAs and stock purchases. LCNB Corp. common shares are traded on the NASDAQ Capital Market Exchange® under the symbol "LCNB." Learn more about LCNB Corp. at www.lcnb.com.



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Certain statements made in this news release regarding LCNB's financial condition, results of operations, plans, objectives, future performance and business, are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are identified by the fact they are not historical facts and include words such as "anticipate", "could", "may", "feel", "expect", "believe", "plan", and similar expressions. Please refer to LCNB's Annual Report on Form 10-K for the year ended December 31, 2018, as well as its other filings with the SEC, for a more detailed discussion of risks, uncertainties and factors that could cause actual results to differ from those discussed in the forward-looking statements.

These forward-looking statements reflect management's current expectations based on all information available to management and its knowledge of LCNB's business and operations. Additionally, LCNB's financial condition, results of operations, plans, objectives, future performance and business are subject to risks and uncertainties that may cause actual results to differ materially. These factors include, but are not limited to:

- 1. the success, impact, and timing of the implementation of LCNB's business strategies;
- 2. LCNB's ability to integrate recent and future acquisitions may be unsuccessful, or may be more difficult, time-consuming or costly than expected;
- 3. LCNB may incur increased charge-offs in the future;
- 4. LCNB may face competitive loss of customers;
- 5. changes in the interest rate environment may have results on LCNB's operations materially different from those anticipated by LCNB's market risk management functions;
- 6. changes in general economic conditions and increased competition could adversely affect LCNB's operating results;
- 7. changes in other regulations and government policies affecting bank holding companies and their subsidiaries, including changes in monetary policies, could negatively impact LCNB's operating results;
- 8. LCNB may experience difficulties growing loan and deposit balances;
- 9. the current economic environment poses significant challenges for us and could adversely affect LCNB's financial condition and results of operations;
- 10. deterioration in the financial condition of the U.S. banking system may impact the valuations of investments LCNB has made in the securities of other financial institutions resulting in either actual losses or other than temporary impairments on such investments;
- 11. difficulties with technology or data security breaches, including cyberattacks, that could negatively affect LCNB's ability to conduct business and its relationships with customers, vendors, and others; and
- 12. government intervention in the U.S. financial system, including the effects of recent legislative, tax, accounting and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act, the Jumpstart Our Business Startups Act, the Consumer Financial Protection Bureau, the capital ratios of Basel III as adopted by the federal banking authorities, and the Tax Cuts and Jobs Act.

Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist shareholders and potential investors in understanding current and anticipated financial operations of LCNB and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. LCNB undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date such statements are made.



LCNB Corp. and Subsidiaries Financial Highlights

(Dollars in thousands, except per share amounts)

(Unaudited)

			Thi	ee Months Ende		Six Months Ended		
	6/3	0/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	6/30/2019	6/30/201
Condensed Income Statement								
Interest income		16,328	16,113	15,844	15,070	12,538	32,441	23,68
Interest expense		2,738	2,722	2,334	1,967	1,170	5,460	2,12
Net interest income		13,590	13,391	13,510	13,103	11,368	26,981	21,55
Provision (credit) for loan losses		54	(105)	(39)	659	224	(51)	30
Net interest income after provision		13,536	13,496	13,549	12,444	11,144	27,032	21,25
Non-interest income		2,998	2,772	2,702	2,921	2,791	5,770	5,42
Non-interest expense		10,833	10,700	9,925	10,317	10,711	21,533	20,26
Income before income taxes		5,701	5,568	6,326	5,048	3,224	11,269	6,42
Provision for income taxes		973	941	1,133	847	486	1,914	9
Net income	\$	4,728	4,627	5,193	4,201	2,738	9,355	5,4:
Amort/Accret income on acquired loans	\$	355	224	229	198	44	579	14
Amort/Accret expenses on acquired interest-bearing liabilities		142	144	149	214	_	286	-
Tax-equivalent net interest income		13,700	13,536	13,680	13,279	11,549	27,236	21,92
Day Shawa Data								
Per Share Data	¢	0.17	0.17	0.17	0.16	0.16	0.24	0 '
Dividends per share	\$ ¢	0.17	0.17	0.17	0.16	0.16	0.34	0.1
Basic earnings per common share	\$ ¢	0.36	0.35	0.40	0.32	0.25	0.71	0.:
Diluted earnings per common share	\$	0.36	0.35	0.40	0.32	0.25	0.71	0.:
Book value per share	\$	17.18	16.83	16.47	16.05	15.97	17.18	15.
Tangible book value per share	\$	12.31	12.05	11.67	11.23	11.14	12.31	11.
Weighted average common shares outstan								
Basic	· · · · ·	192,691	13,283,634	13,285,386	13,285,203	11,099,485	13,237,909	10,563,0
Diluted	· · · · ·	196,665	13,287,338	13,290,499	13,290,665	11,105,014	13,241,752	10,568,7
Shares outstanding at period end	12,9	978,554	13,314,148	13,295,276	13,304,976	13,299,235	12,978,554	13,299,23
Selected Financial Ratios								
Return on average assets		1.16%	1.15 %	1.27 %	1.03%	0.78%	1.15 %	0.8
Return on average equity		8.46%	8.47 %	9.55 %	7.76%	6.46%	8.47 %	6.
Dividend payout ratio		47.22%	48.57 %	42.50 %	50.00%	64.00%	47.89 %	61.
Net interest margin (tax equivalent)		3.72%	3.71 %	3.69 %	3.59%	3.63%	3.71 %	3.0
		3.72% 64.87%	3.71 % 65.61 %	3.69 % 60.58 %	3.59% 63.69%	3.63% 74.69%	3.71 % 65.24 %	
Net interest margin (tax equivalent)								
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent)	\$							
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items		64.87%	65.61 %	60.58 %	63.69%	74.69%		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents		64.87% 23,185	65.61 % 19,527	60.58 % 20,040	63.69% 19,812	74.69% 24,901		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities		64.87% 23,185	65.61 % 19,527	60.58 % 20,040	63.69% 19,812	74.69% 24,901		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans:	\$	64.87% 23,185 246,701	65.61 % 19,527 264,559	60.58 % 20,040 282,813	63.69% 19,812 299,786	74.69% 24,901 311,047		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial	\$	64.87% 23,185 246,701 79,513	65.61 % 19,527 264,559 79,725	60.58 % 20,040 282,813 77,740	63.69% 19,812 299,786 78,002	74.69% 24,901 311,047 81,778		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate	\$	64.87% 23,185 246,701 79,513 793,863	65.61 % 19,527 264,559 79,725 764,424	60.58 % 20,040 282,813 77,740 740,647	63.69% 19,812 299,786 78,002 704,987	74.69% 24,901 311,047 81,778 705,978		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate	\$	64.87% 23,185 246,701 79,513 793,863 326,029 19,649	65.61 % 19,527 264,559 79,725 764,424 334,227	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283	63.69% 19,812 299,786 78,002 704,987 347,920 17,505	74.69% 24,901 311,047 81,778 705,978 339,435 17,705		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer	\$	64.87% 23,185 246,701 79,513 793,863 326,029	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409	60.58 % 20,040 282,813 77,740 740,647 349,127	63.69% 19,812 299,786 78,002 704,987 347,920	74.69% 24,901 311,047 81,778 705,978 339,435		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural	\$	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural Other, including deposit overdrafts Deferred net origination costs (fees)	\$	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373 (9)	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409 40	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450 79	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498 133	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583 229		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural Other, including deposit overdrafts Deferred net origination costs (fees) Loans, gross	\$	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373 (9) 230,261	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409 40 1,207,134	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450 79 1,198,623	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498 133 1,162,325	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583 229 1,159,098		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural Other, including deposit overdrafts Deferred net origination costs (fees)	\$	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373 (9)	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409 40	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450 79	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498 133	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583 229		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural Other, including deposit overdrafts Deferred net origination costs (fees) Loans, gross Less allowance for loan losses Loans, net	\$ 1,2 <u>\$ 1,2</u>	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373 (9) 230,261 4,112 226,149	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409 40 1,207,134 4,126 1,203,008	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450 79 1,198,623 4,046 1,194,577	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498 133 1,162,325 4,016 1,158,309	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583 229 1,159,098 3,603 1,155,495		
Net interest margin (tax equivalent) Efficiency ratio (tax equivalent) Selected Balance Sheet Items Cash and cash equivalents Debt and equity securities Loans: Commercial and industrial Commercial, secured by real estate Residential real estate Consumer Agricultural Other, including deposit overdrafts Deferred net origination costs (fees) Loans, gross Less allowance for loan losses	\$ 1,2 \$ 1,2 \$ 1,4	64.87% 23,185 246,701 79,513 793,863 326,029 19,649 10,843 373 (9) 230,261 4,112	65.61 % 19,527 264,559 79,725 764,424 334,227 17,409 10,900 409 40 1,207,134 4,126	60.58 % 20,040 282,813 77,740 740,647 349,127 17,283 13,297 450 79 1,198,623 4,046	63.69% 19,812 299,786 78,002 704,987 347,920 17,505 13,280 498 133 1,162,325 4,016	74.69% 24,901 311,047 81,778 705,978 339,435 17,705 13,390 583 229 1,159,098 3,603		3.6 74.0

Company Headquarters: 2 N. Broadway P.O. Box 59 Lebanon, OH 45036 (800) 344-2265

Chairman: Spence S. Cropper

CEO & President: Eric J. Meilstrup

Directors: Mary E. Bradford Spence S. Cropper Steve P. Foster William G. ("Rhett") Huddle Craig M. Johnson Michael J. Johrendt William H. Kaufman John H. Kochensparger III Anne E. Krebbiel Valerie S. Krueckeberg Eric J. Meilstrup Stephen P. Wilson4

Transfer Agent and Registrar: Computershare, Inc. Transfer Agent Address: P.O. Box 43078 Providence, RI 02940 Transfer Agent Telephone: (800) 942-5909



LCNB Corp. and Subsidiaries Financial Highlights

(Dollars in thousands, except per share amounts)

(Unaudited)

O	(Unaudited)									
Company Headquarters: 2 N. Broadway										
P.O. Box 59 Lebanon, OH 45036		_	/30/2019		ee Months Ende		(/20/2019	Six Month		
(800) 344-2265	Selected Balance Sheet Items, continue	_	/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	6/30/2019	6/30/2018	
Chairman:	Short-term borrowings	<u>u</u>	0	0	56,230	0	0			
Spence S. Cropper	Long-term debt		41,986	42,982	47,032	23,079	27,085			
CEO & President:	Total shareholders' equity		222,972	224,018	218,985	213,515	212,366			
Eric J. Meilstrup	Equity to assets ratio		13.58%	13.72 %	13.38 %	13.18%	13.02%			
Directors:	Loans to deposits ratio		90.60%	89.56 %	92.14 %	84.78%	83.94%			
Mary E. Bradford Spence S. Cropper	Tangible common equity (TCE)	\$	159,702	160,488	155,197	149,398	147,705			
Steve P. Foster	Tangible common assets (TCA)		1,578,742	1,568,857	1,573,139	1,556,182	1,566,781			
William G. ("Rhett") Huddle Craig M. Johnson	TCE/TCA		10.12%	10.23 %	9.87 %	9.60%	9.43%			
Michael J. Johrendt William H. Kaufman										
John H. Kochensparger III	Selected Average Balance Sheet Items	÷								
Anne E. Krehbiel Valerie S. Krueckeberg	Cash and cash equivalents	\$	29,523	25,080	20,685	25,920	27,319	27,332	24,601	
Eric J. Meilstrup	Debt and equity securities		249,954	266,081	291,433	304,112	306,366	257,972	310,007	
Stephen P. Wilson	Loans	\$	1,217,726	1,208,809	1,177,061	1,155,846	961,726	1,213,292	907,739	
	Less allowance for loan losses		4,088	4,074	4,016	3,622	4,245	4,081	3,825	
	Net loans	\$	1,213,638	1,204,735	1,173,045	1,152,224	957,481	1,209,211	903,914	
	Total earning assets	\$	1,479,225	1,480,634	1,471,650	1,465,510	1,276,176	1,479,924	1,223,733	
	Total assets		1,637,645	1,635,416	1,626,029	1,623,016	1,409,698	1,636,370	1,351,355	
	Total deposits		1,352,449	1,333,529	1,333,673	1,367,950	1,212,104	1,343,042	1,163,810	
	Short-term borrowings		243	23,235	36,348	1,833	3,491	11,675	8,759	
	Long-term debt		42,567	44,676	25,536	25,757	13,252	43,616	7,784	
	Total shareholders' equity		224,203	221,470	215,739	214,769	170,077	222,844	160,123	
	Equity to assets ratio		13.69% 90.04%	13.54 % 90.65 %	13.27 % 88.26 %	13.23% 84.49%	12.06% 79.34%	13.62 % 90.34 %	11.85% 78.00%	
	Loans to deposits ratio		90.04%	90.03 76	88.20 70	04.4970	19.3470	90.34 70	/8.00%	
	Asset Quality									
	Net charge-offs (recoveries)	\$	68	(185)	(68)	245	150	(117)	103	
	Other real estate owned		197	244	244	35	35	197	35	
	Non-accrual loans		2,962	2,845	2,951	2,603	4,065	2,962	4,065	
	Loans past due 90 days or more and still		2.4	1.55	140		-		-	
	accruing	\$	24	177	149		5	24	5	
	Total nonperforming loans	\$	2,986	3,022	3,100	2,604	4,070	2,986	4,070	
	Net charge-offs (recoveries) to average									
	loans		0.02%	(0.06)%	(0.02)%	0.08%	0.06%	(0.02)%	0.02%	
	Allowance for loan losses to total loans		0.33%	0.34 %	0.34 %	0.35%	0.31%	0.33 %	0.31%	
	Nonperforming loans to total loans Nonperforming assets to total assets		0.24% 0.19%	0.25 % 0.20 %	0.26 % 0.20 %	0.22% 0.16%	0.35% 0.25%	0.24 % 0.19 %	0.35% 0.25%	
	Tromperforming assets to total assets		0.1770	0.20 /0	0.20 /0	0.1070	0.2370	0.17 /0	0.2370	
	Assets Under Management									
	LCNB Corp. total assets	\$	1,642,012	1,632,387	1,636,927	1,620,299	1,631,442			
	Trust and investments (fair value)		382,462	367,649	337,549	386,582	370,587			
	Mortgage loans serviced Cash management		88,444 71,973	89,049 55,981	97,685 48,906	115,647 36,502	114,536 48,369			
	Brokerage accounts (fair value)		260,202	245,758	233,751	247,175	238,651			
	Total assets managed	\$	2,445,093	2,390,824	2,354,818	2,406,205	2,403,585			
	N CAADE: J.M.									
	<u>Non-GAAP Financial Measures</u> Net income	\$	4,728	4,627	5,193	4,201	2,738	9,355	5,451	
	Add: merger-related expenses, net of	Ψ	1,720	1,027	5,175	1,201	2,750	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,151	
	tax		16	53	148	274	710	69	1,331	
	Adjusted net income	\$	4,744	4,680	5,341	4,475	3,448	9,424	6,782	
	Basic adjusted earnings per share		0.36 0.36	0.36 0.36	0.41	0.34 0.34	0.31	0.71 0.71	0.64	
	Diluted adjusted earnings per share Adjusted return on average assets		0.36	0.36 1.16 %	0.41 1.30 %	0.34 1.09%	0.31 0.98%	0.71	0.64 1.01%	
	Adjusted return on average equity		8.49%	8.57 %	9.82 %	8.27%	8.13%	8.53 %	8.54%	
Transfer Agent and Registrar:	J									

Transfer Agent and Registrar: Computershare, Inc. Transfer Agent Address: P.O. Box 43078 Providence, RI 02940 Transfer Agent Telephone: (800) 942-5909